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## I am Laxmi; I am a Sales Executive

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Name : Laxmi

Age : 21

Job Role : Certificate Programme for a  
Customer Care Executive

Income per month before skilling : Fresher

Income per month after skilling : Rs.  
12000/- month

Laxmi's family comprises of 5 members; as her father is the only earning member, it does not come as a surprise that financial challenges plagued the family, especially since life in a metro city is expensive, even if one had to just meet the basic requirements for day to day survival.

For Laxmi, the goal was to earn as fast as possible, so that she could contribute to the family income. However, in today's competitive world, a class XII pass out may not have many options as far as productive and sustainable employment is concerned. Besides this, Laxmi is also differently abled, with 60% of paralysis in her left leg. Not someone who gives up easily, the young girl did not lament about her challenges, but rather made them the stepping stones for her success story. Says she: "After completing my class XII, I decided to quit studies and look for a job; a job, which would not only help me build a career, but also help me support my family. However, it was not easy. One day, I came to know about the Pradhan Mantri Kaushal Vikas Yojna or PMKVY.

I visited the IIS in Okhla to gain more information, undertook counselling, but was still unsure about which trade I should choose, especially since I am differently abled; I then got to know about CCE or the Certificate Programme for a customer care executive; I immediately took admission.”

Laxmi’s training at the center helped her not only secure the nuances of a skill, but also develop her personality. Post her training, she was placed with SMC Insurance Broker Pvt. Ltd. in Noida as a sales executive. This was her first job. After working for 6 months with the organization, she decided to join another organization, where she continues to work till date. Not only are her trainers full of praise for Laxmi, but also her employers. The company she works for currently is all praise for her hard work and dedication. Though she is from a financially challenged family, but her dedication and perseverance made her ready for the training. She is considered to be someone with good potential for career growth. Her trainers remember as a candidate, who was always regular and attentive.

Laxmi, whose name is synonymous with the Goddess of Wealth, is a living example of an individual, who believes in herself, makes the most of each situation, and remains focused on her goal in life, letting nothing, absolutely nothing, deter her from her path.